

CORONAVIRUS ECP STUDY

WAVE 13

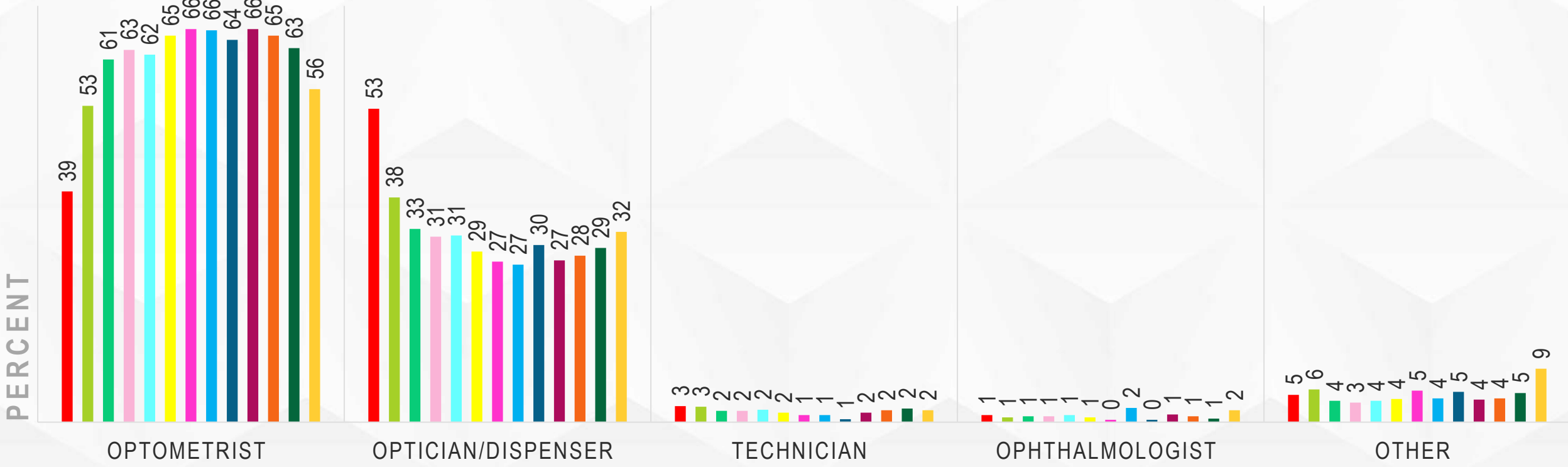
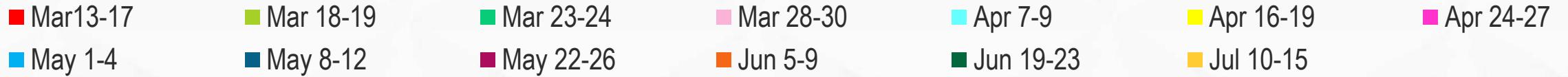
July 10-14



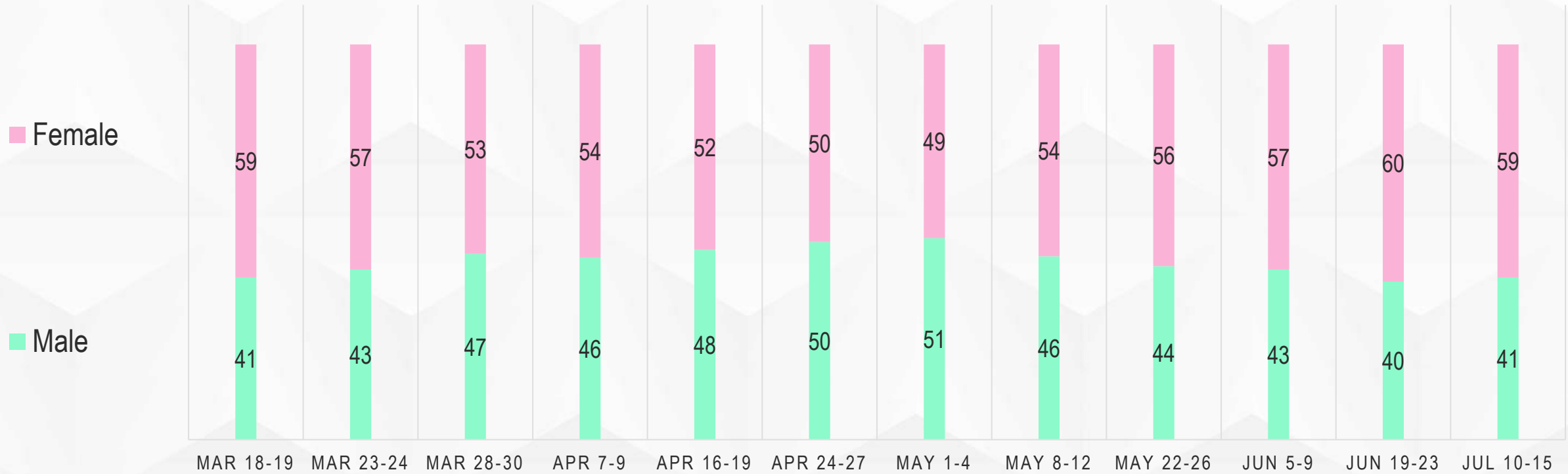
RESPONDENTS

- This survey was asked in several waves.
 - Questions varied slightly in each wave.
 - Comparisons are shown wherever possible.
- Wave 1 ran from Mar 13-17. 583 completes.
 - Wave 2 ran from Mar 18-19. 1,341 completes.
 - Wave 3 ran from Mar 23-24. 1,285 completes
 - Wave 4 ran from Mar 28-30. 1,769 completes.
 - Wave 5 ran from Apr 7-9. 1,306 completes.
 - Wave 6 ran from Apr 16-19. 1,110 completes.
 - Wave 7 ran from Apr 24-27. 922 completes.
 - Wave 8 ran from May 1-4. 699 completes.
 - Wave 9 ran from May 8-12. 557 completes.
 - Wave 10 ran from May 22-26. 758 completes.
 - Wave 11 ran from Jun 5-9. 635 completes.
 - Wave 12 ran from Jun 19-23. 813 completes.
 - Wave 13 ran from Jul 10-15. 497 completes.

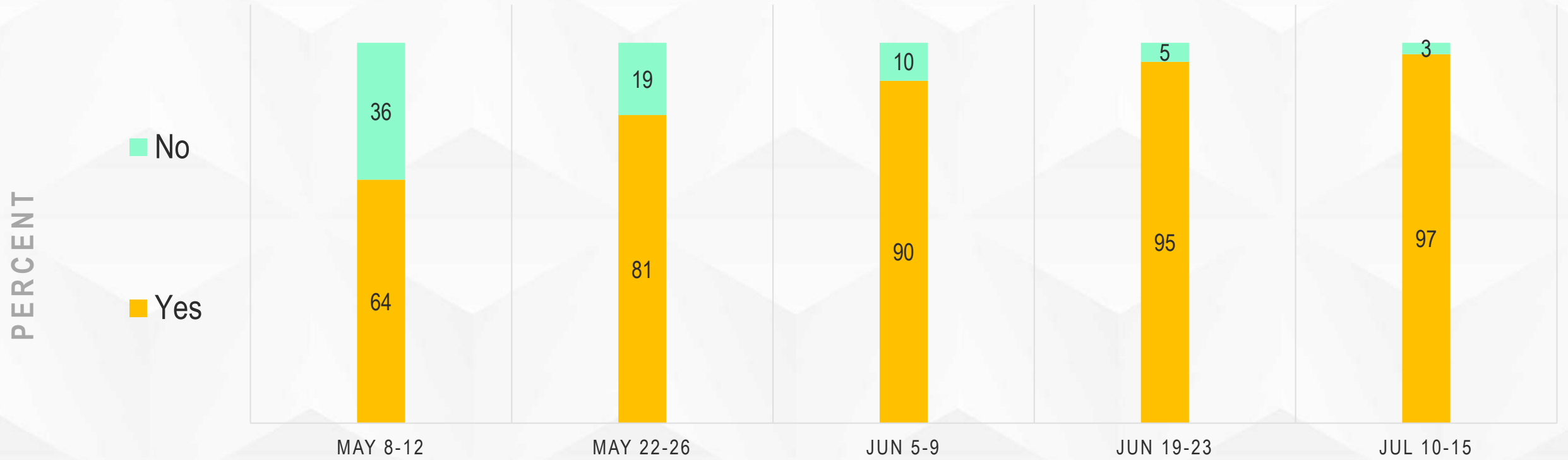
RESPONDENT PROFESSION



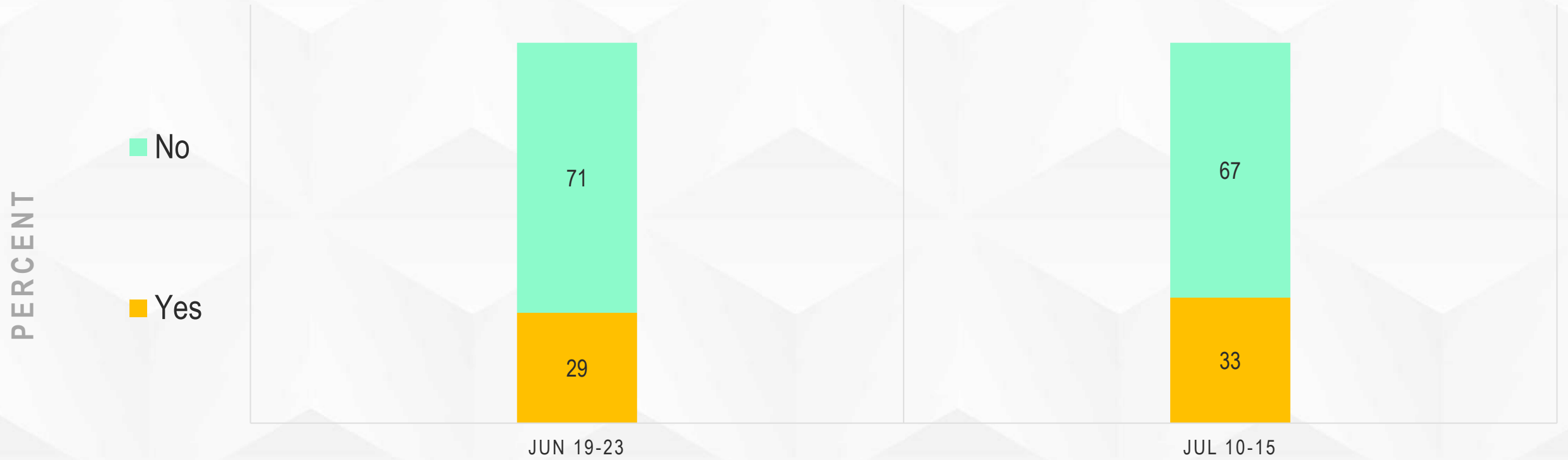
GENDER



LOCATION OPEN?

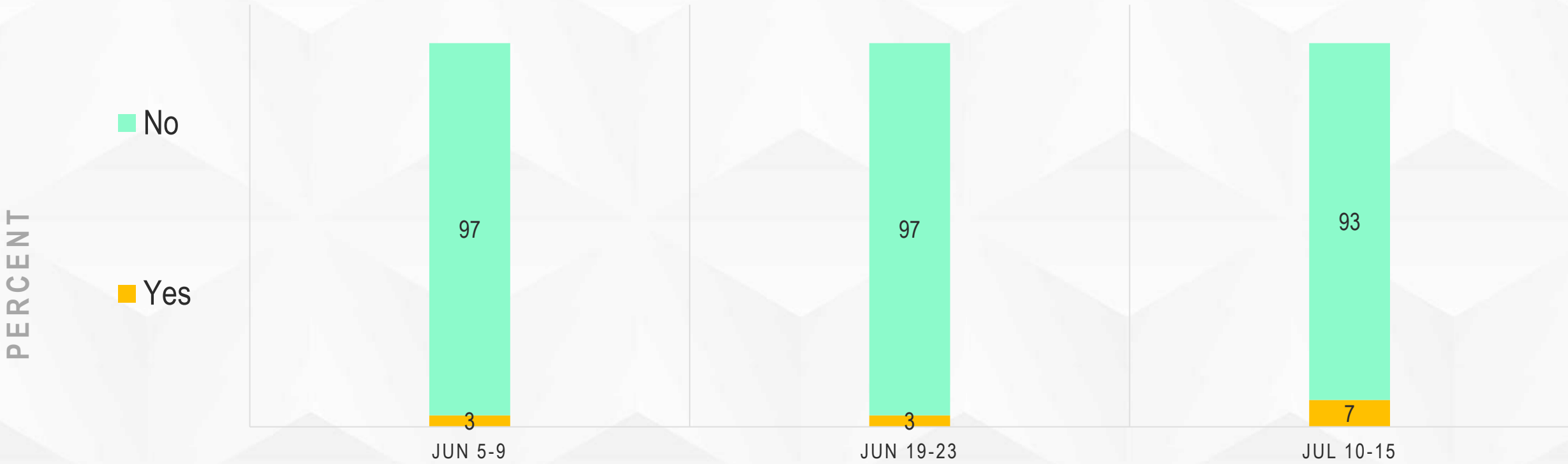


HAS ANY STAFF ELECTED NOT TO COME BACK TO WORK?

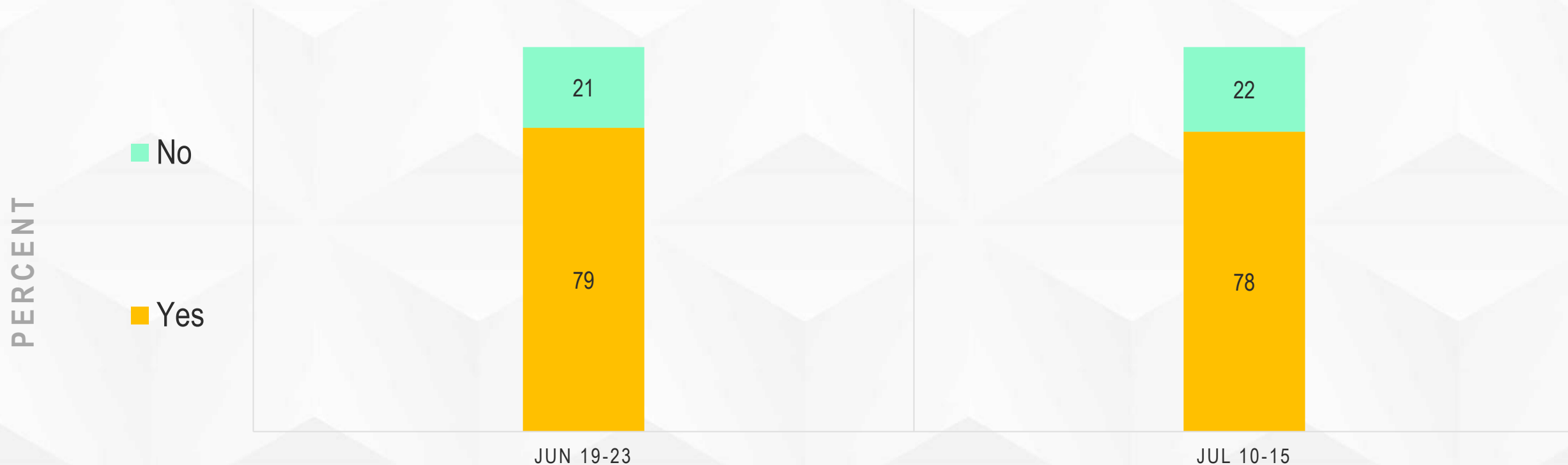


If open:

SINCE BEING RE-OPEN HAS ANYONE THAT WORKS AT YOUR LOCATION GOTTEN COVID-19?



DO YOU HAVE A PLAN IN PLACE TO NOTIFY PATIENTS IF YOU ARE MADE AWARE SOMEONE AT YOUR LOCATION OR A PATIENT THAT VISITED YOUR LOCATION HAS CONTRACTED COVID-19?

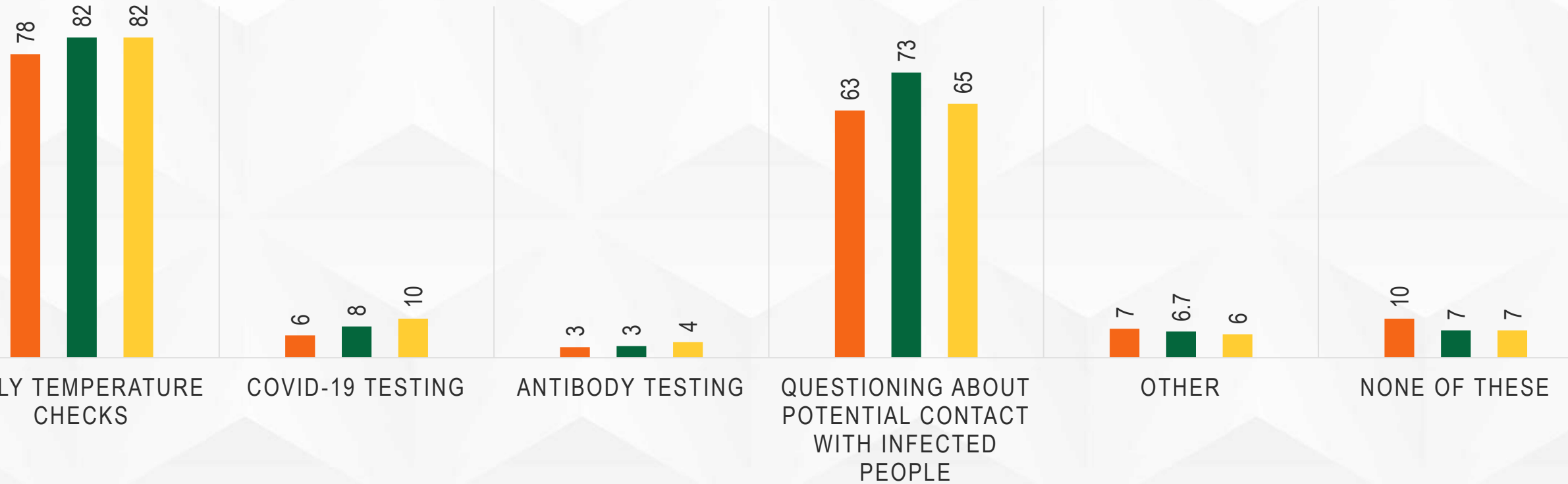


If open:

HOW HAVE YOU SCREENED STAFF AT YOUR LOCATION FOR COVID-19?

Jun 5-9 Jun 19-23 Jul 10-15

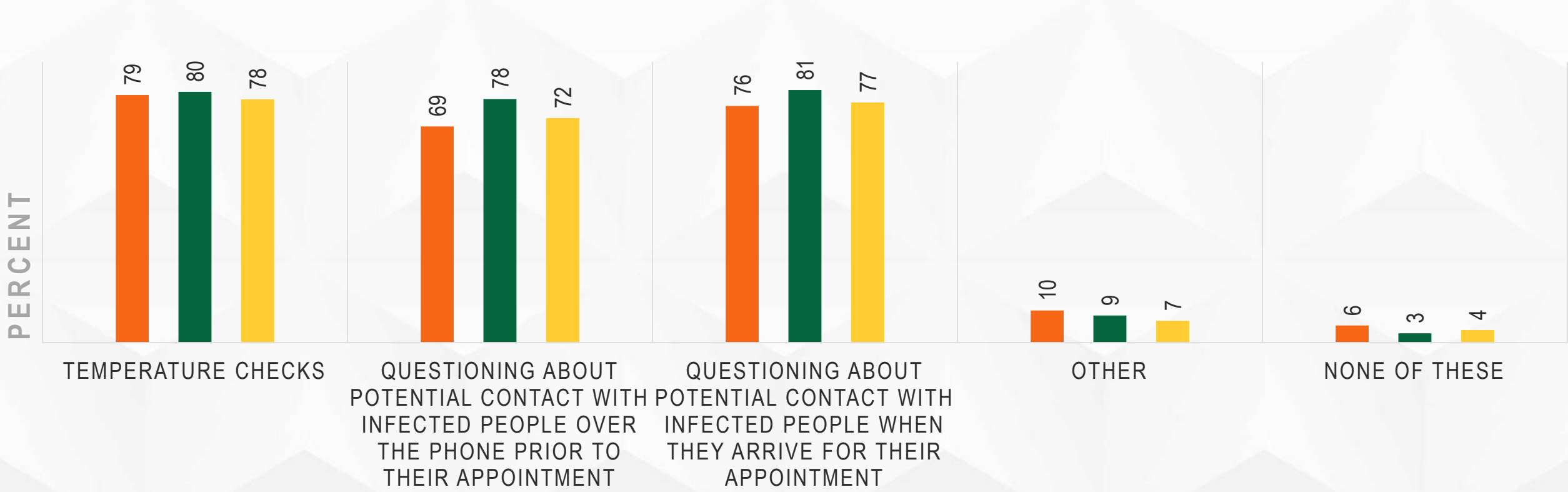
PERCENT



If open:

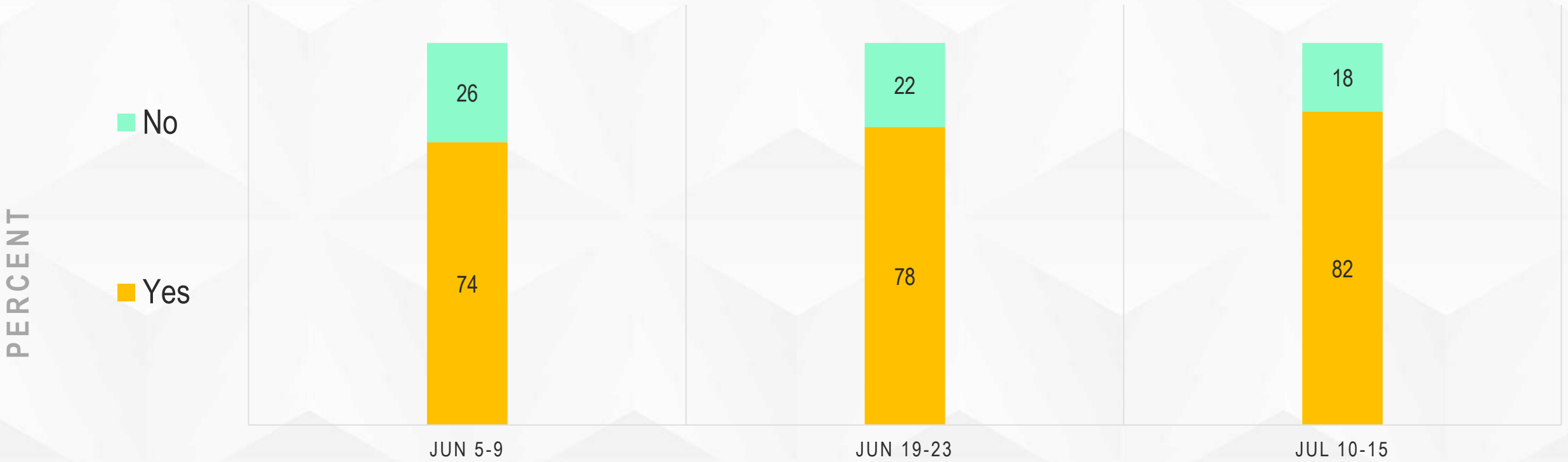
HOW ARE YOU SCREENING PATIENTS FOR COVID-19?

Jun 5-9 Jun 19-23 Jul 10-15



If open:

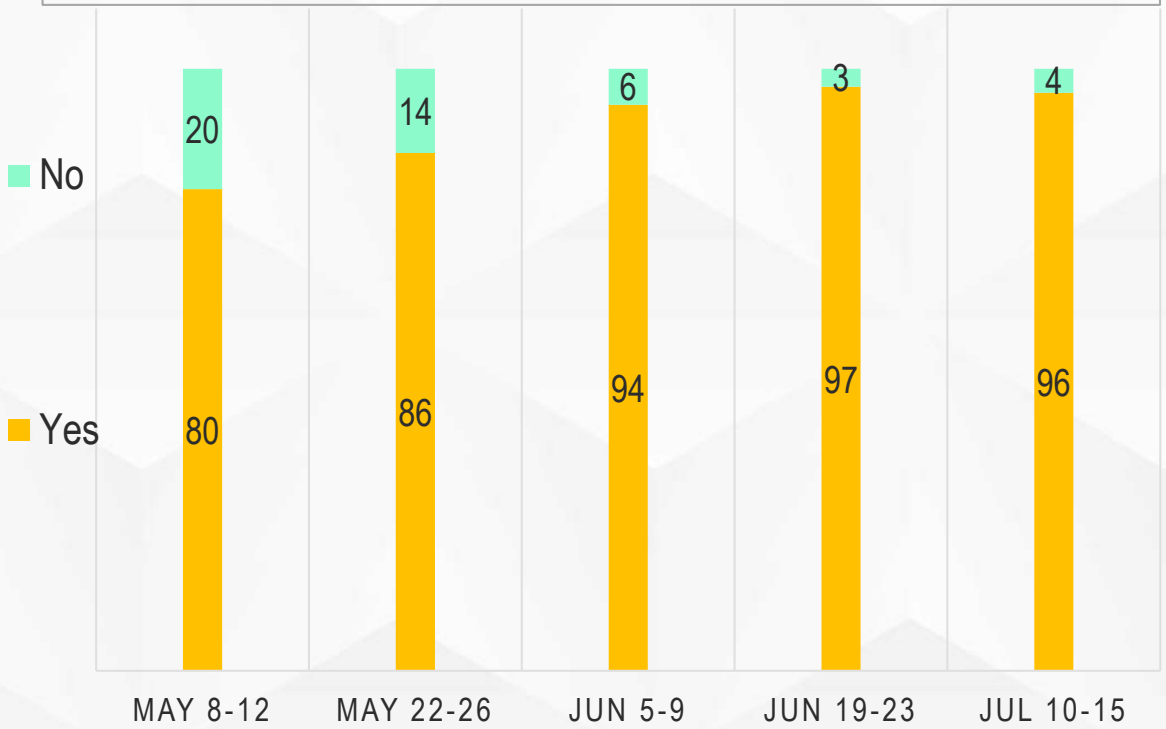
ARE YOU SEEING PATIENTS WHO ARE FRONTLINE OR ESSENTIAL WORKERS WHO MAY HAVE BEEN IN CONTACT WITH INFECTED PEOPLE?



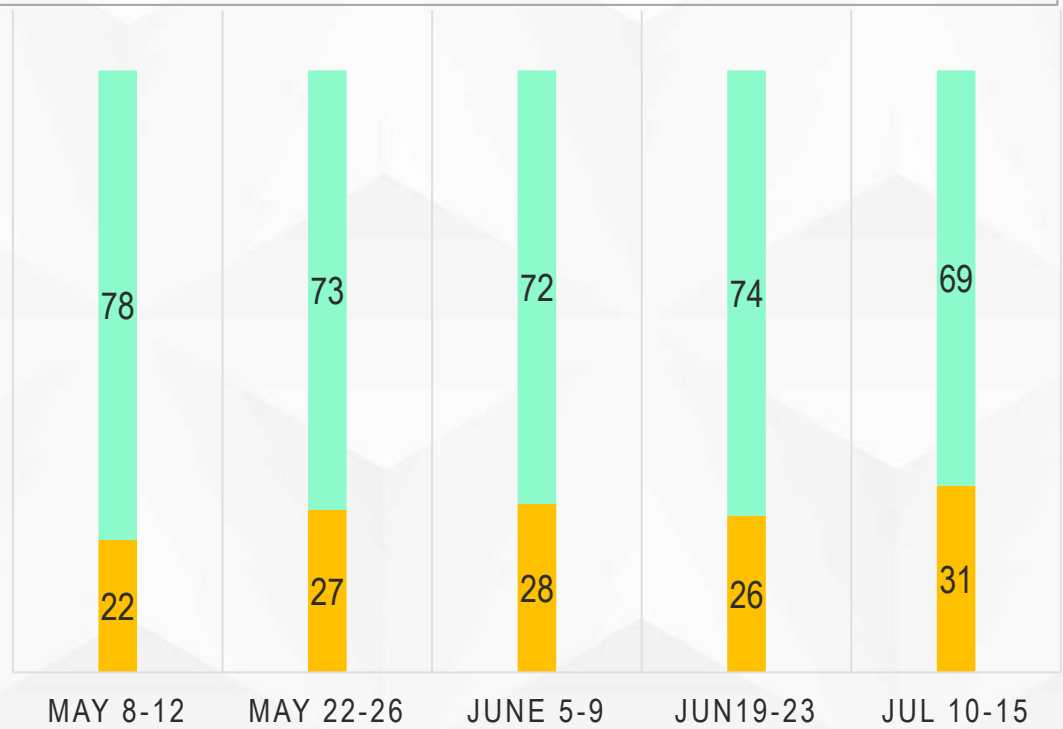
If open:

TYPES OF PATIENTS SEEING

SEEING NEW PATIENTS

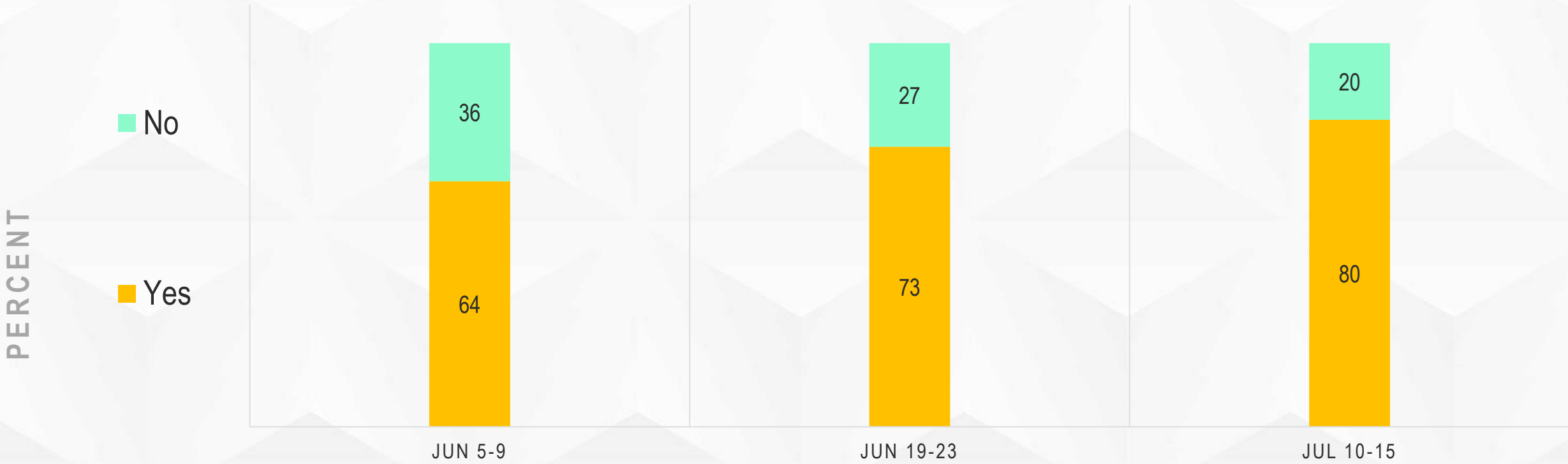


SEEING WALK-INS



If open:

ARE YOU CURRENTLY PERFORMING CONTACT LENS FITTINGS/TRAININGS IN YOUR OFFICE?



HAS THE CORONAVIRUS INFLUENCED YOUR CONSIDERATION OF OFFERING TELEHEALTH SERVICES/OPTIONS?

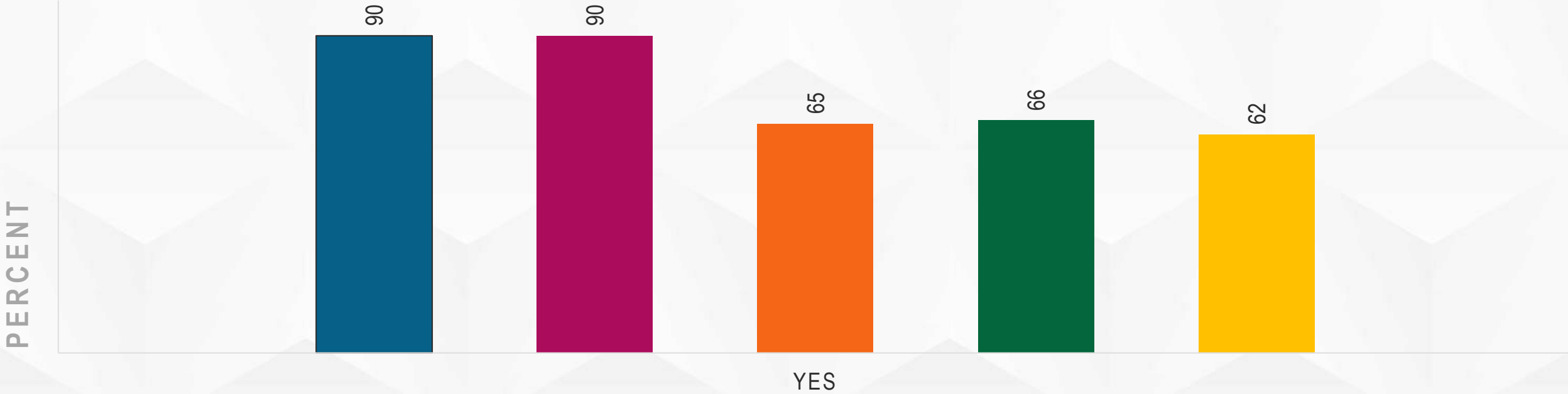
■ Mar13-17 ■ Mar 18-19 ■ Mar 23-24 ■ Mar 28-30 ■ Apr 7-9 ■ Apr 16-19 ■ Apr 24-27
■ May 1-4 ■ May 8-12 ■ May 22-26 ■ Jun 5-9 ■ Jun 19-23 ■ Jul 10-15



If open and currently offering telehealth:

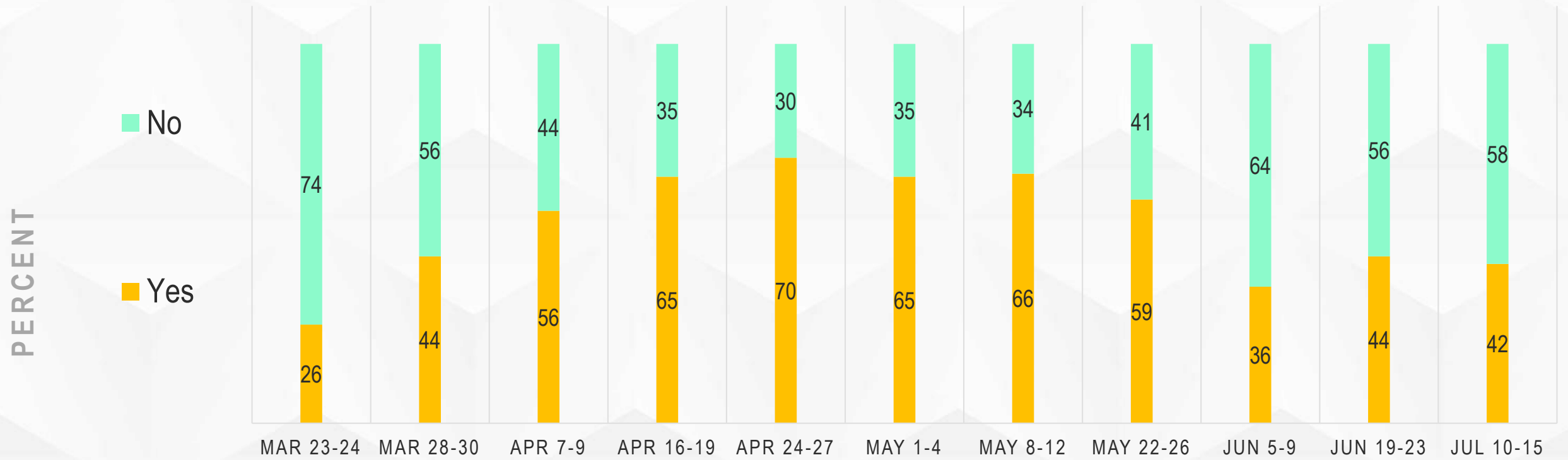
PLANS TO INTEGRATE TELEHEALTH INTO THE PRACTICE ON A REGULAR BASIS

■ May 8-12 ■ May 22-26 ■ Jun 5-9 ■ Jun 19-23 ■ Jul 10-15



IF OFFERING TELEHEALTH:

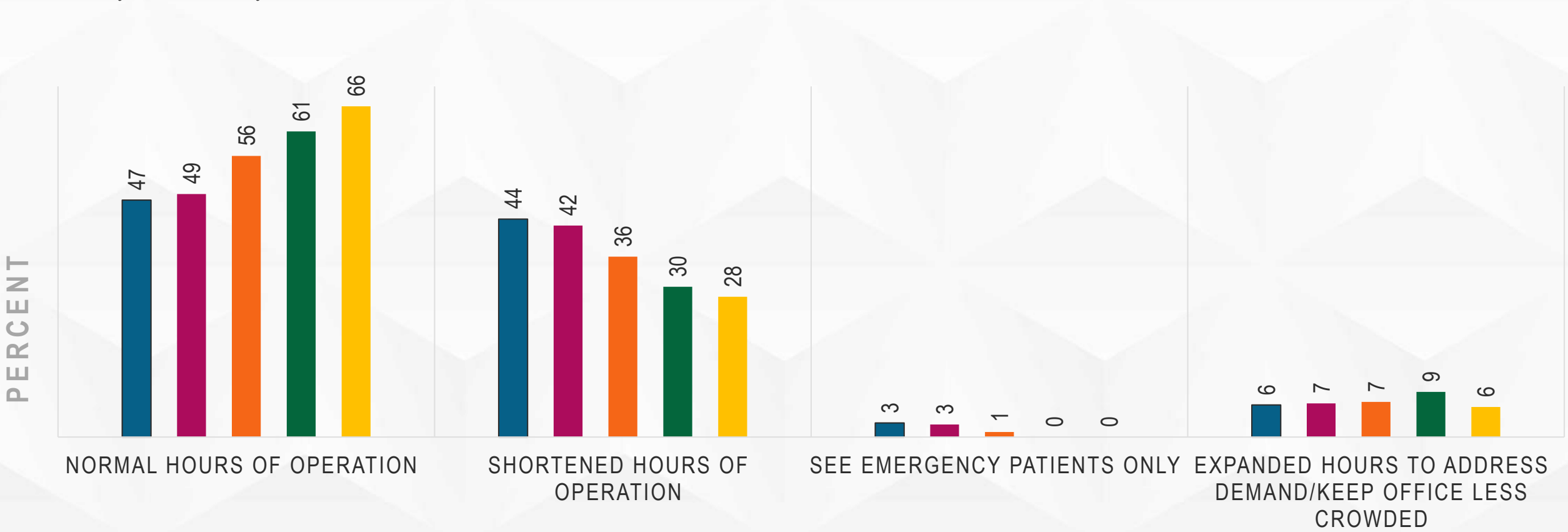
HAVE YOU BILLED FOR TELEHEALTH SERVICES IN THE LAST TWO WEEKS?



If open:

NEW HOURS OF OPERATION

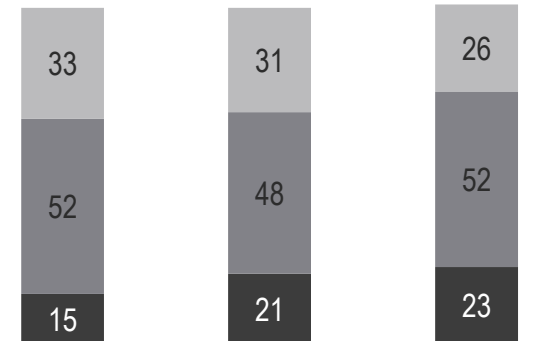
■ May 8-12 ■ May 22-26 ■ Jun 5-9 ■ Jun 19-23 ■ Jul 10-15



AVERAGE PATIENTS PER DAY

BEFORE COVID-19	May 1-4	May 8-11	May 22-26	Jun 5-9	Jun 19-23	Jul 10-15
	25.2	28.5	24.4	25.0	24.3	26.8
NOW		14.5	14.4	19.1	18.4	21.6

CURRENT PROFITABILITY PER PATIENT



Jun 5-9 Jun 19-23 Jul 10-14

- Less than usual
- Same as usual
- More than usual

REVENUE (AS A % PER WEEK COMPARED TO BEFORE)

May 22-26	Jun 5-9	Jun 19-23	Jul 10-15
51%	62%	67%	60%

% PATIENTS MAKING A PURCHASE NOW

May 22-26	Jun 5-9	Jun 19-23	Jul 10-15
54%	58%	59%	71%

COMPARED TO BEFORE COVID-19



OF THE CURRENT PATIENT BASE YOU ARE SERVICING IN YOUR PRACTICE, WHAT PERCENT ARE:

EXISTING PATIENTS WHO HAD TO RESCHEDULE THEIR
REGULARLY SCHEDULED APPOINTMENT DUE TO COVID

Jul 10-15

38%

EXISTING PATIENTS WHO WERE DUE TO COME IN AROUND THIS
TIME FOR THEIR REGULARLY SCHEDULED APPOINTMENT

40%

NEW PATIENTS

18%

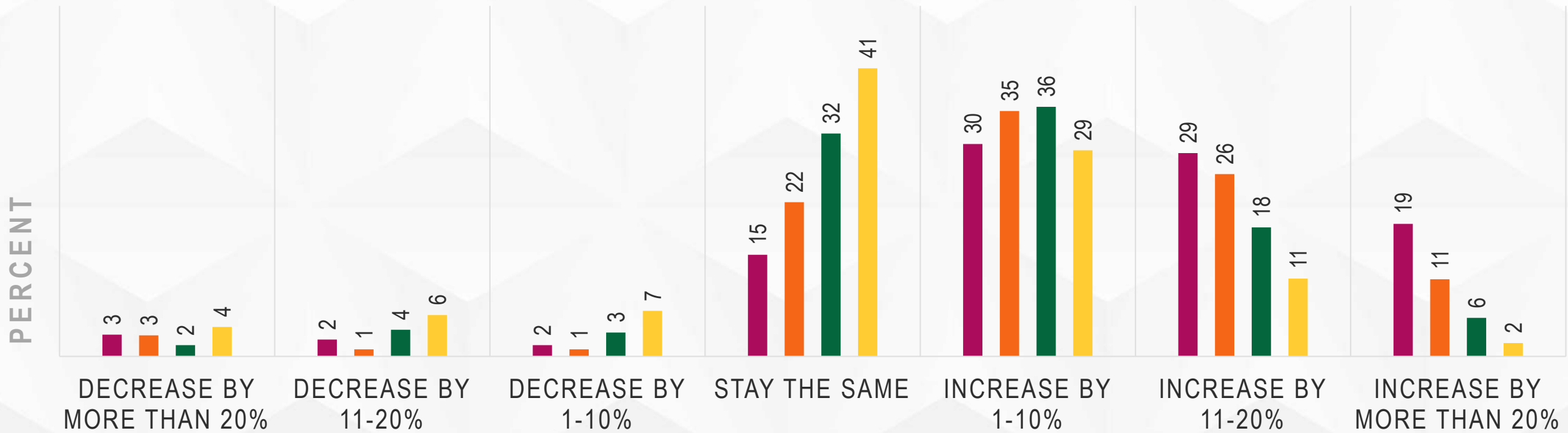
OTHER

4%

If open:

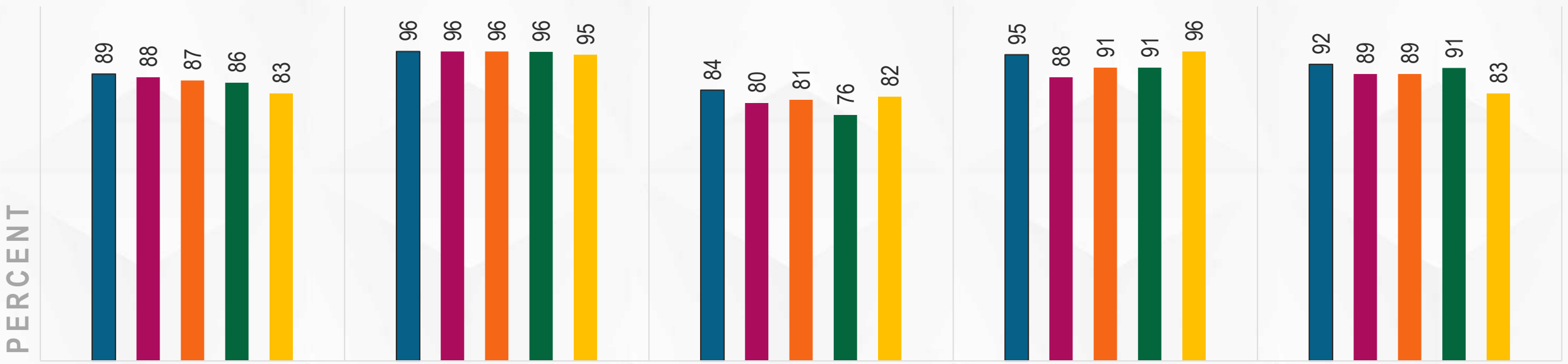
HOW DO YOU THINK THE # OF PATIENTS YOU SEE PER DAY WILL CHANGE OVER THE NEXT 30 DAYS.?

■ May 22-26 ■ Jun 5-9 ■ Jun 19-23 ■ Jul 10-15



PPE REQUIREMENTS: *DOCTORS*

■ May 8-12 ■ May 22-26 ■ Jun 5-9 ■ Jun 19-23 ■ Jul 10-15



GLOVES

MASKS

FACE SHIELDS

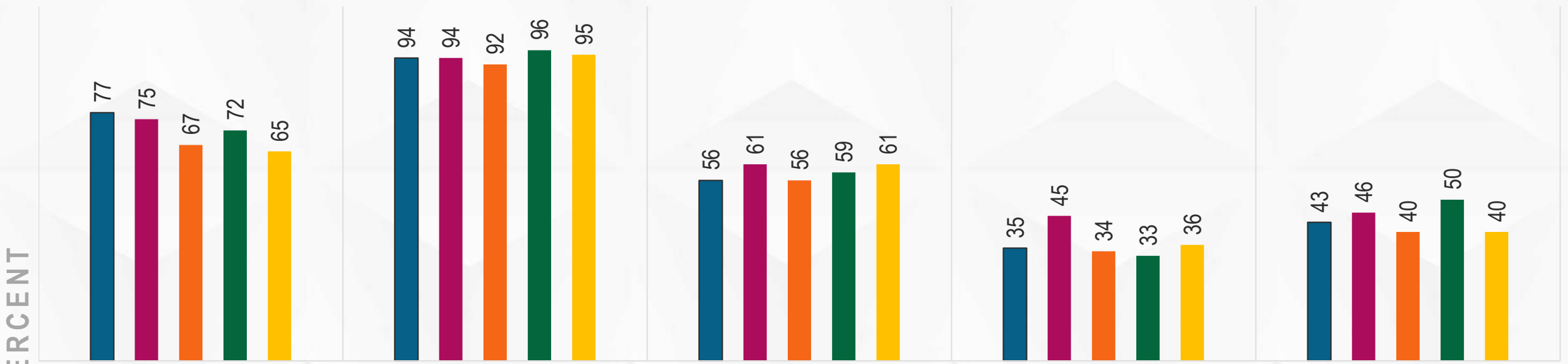
GOWNS

GOGGLES

N95	39	36	35	36	36
SURGICAL	37	32	32	32	41
CLOTH	6	11	7	7	8
ANY	18	22	26	24	32

PPE REQUIREMENTS: *OPTICIANS/DISPENSERS*

■ May 8-12 ■ May 22-26 ■ Jun 5-9 ■ Jun 19-23 ■ Jul 10-15



GLOVES

MASKS

FACE SHIELDS

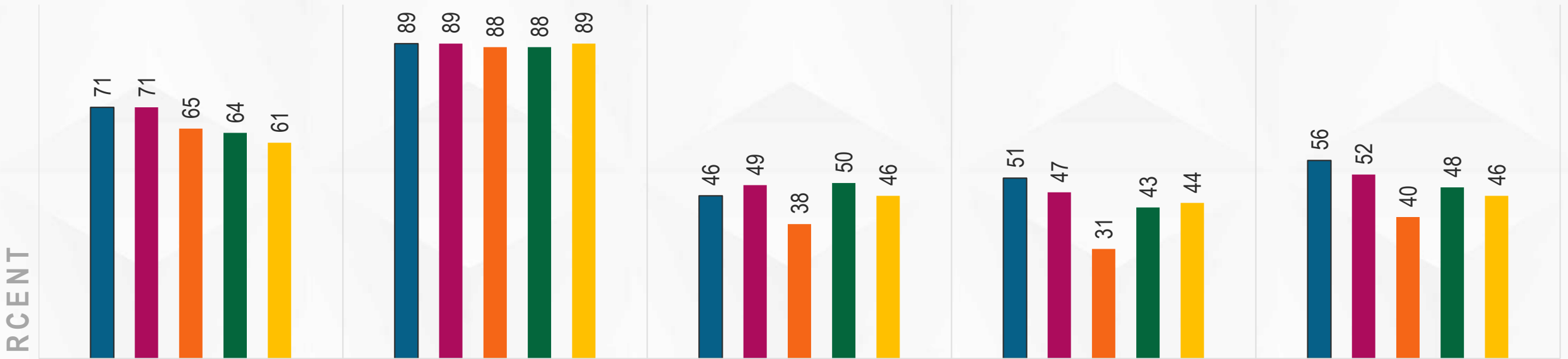
GOWNS

GOGGLES

N95	11	17	14	16	15
SURGICAL	50	37	36	38	44
CLOTH	19	18	13	13	16
ANY	21	29	37	33	42

PPE REQUIREMENTS: *TECHS*

■ May 8-12 ■ May 22-26 ■ Jun 5-9 ■ Jun 19-23 ■ Jul 10-15



PERCENT

GLOVES

MASKS

FACE SHIELDS

GOWNS

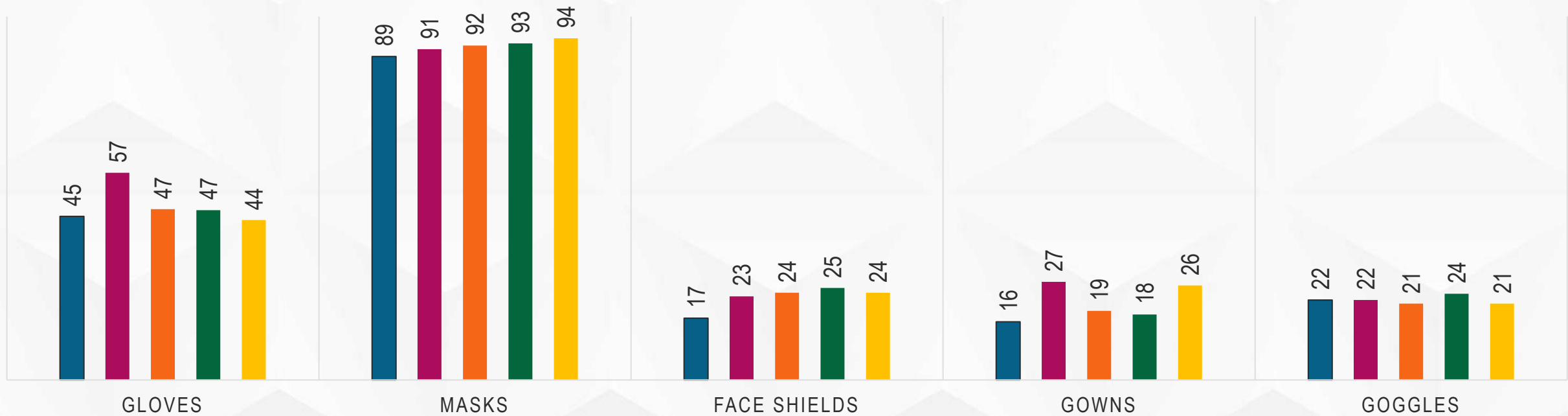
GOGGLES

N95	15	20	16	17	16
SURGICAL	50	37	38	37	43
CLOTH	21	14	11	12	13
ANY	15	29	35	33	43

PPE REQUIREMENTS: *RECEPTION/STAFF*

■ May 8-12 ■ May 22-26 ■ Jun 5-9 ■ Jun 19-23 ■ Jul 10-15

PERCENT



N95	5	12	10	11	12
SURGICAL	46	36	39	37	42
CLOTH	23	20	15	15	18
ANY	26	32	37	36	46

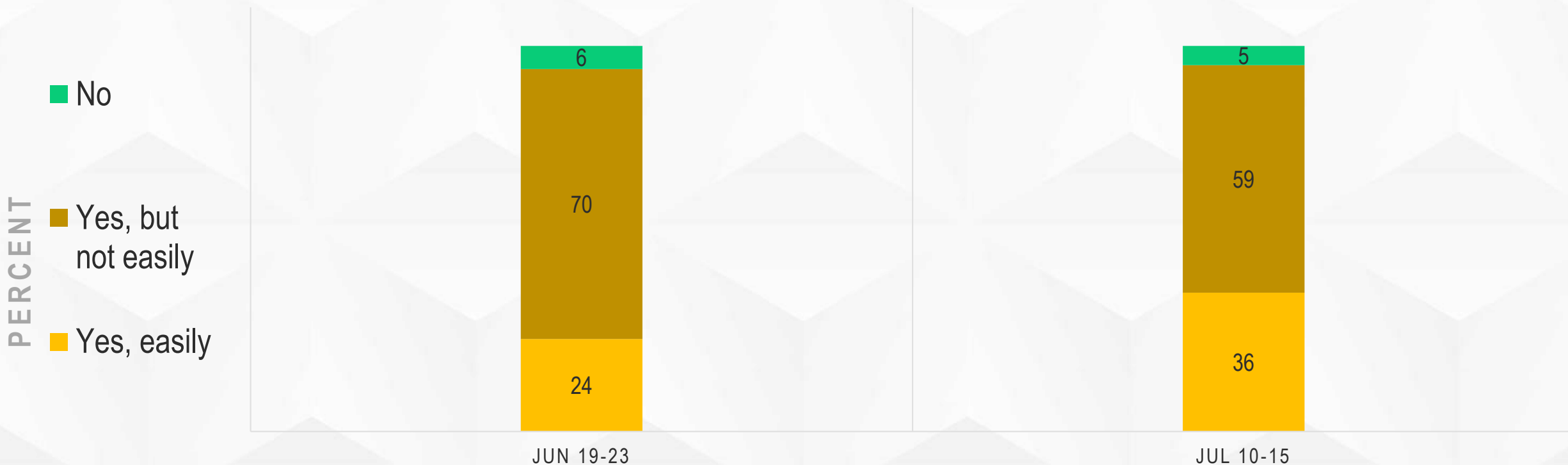
PPE REQUIREMENTS: *PATIENTS*

■ May 8-12 ■ May 22-26 ■ Jun 5-9 ■ Jun 19-23 ■ Jul 10-14



	May 8-12	May 22-26	Jun 5-9	Jun 19-23	Jul 10-14
N95	3	4	3	2	3
SURGICAL	23	15	15	13	17
CLOTH	20	17	12	12	16
ANY	55	65	70	72	83

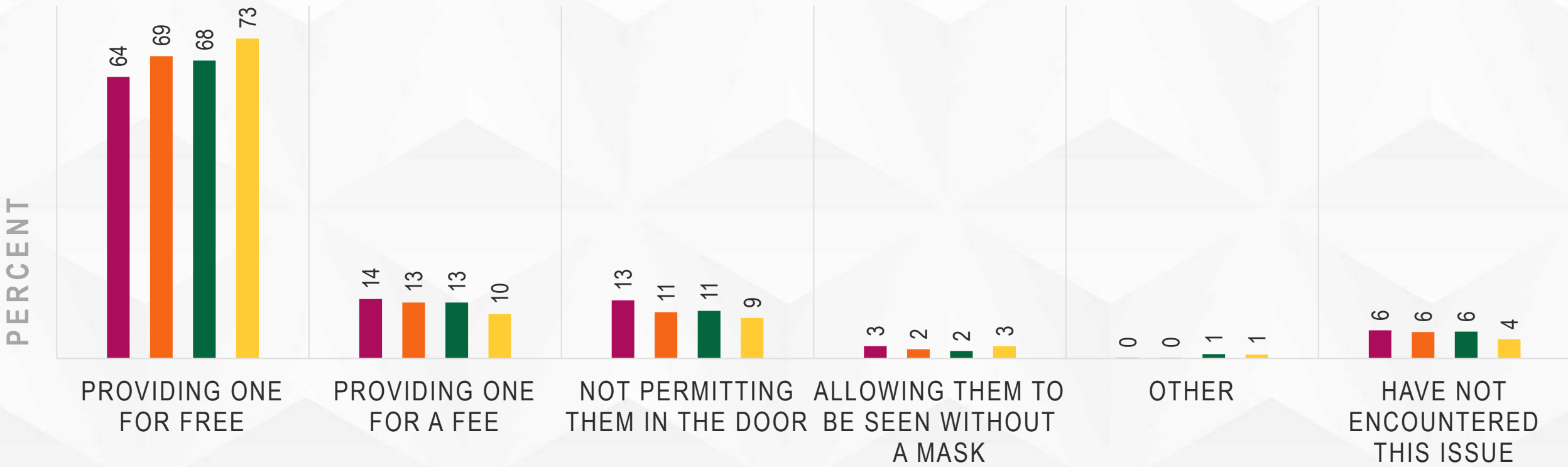
HAVE YOU BEEN ABLE TO ACQUIRE ALL THE PPE YOU NEED FOR YOU AND YOUR STAFF?



If open:

HOW ARE YOU HANDLING PATIENTS WHO ARRIVE WITHOUT A MASK?

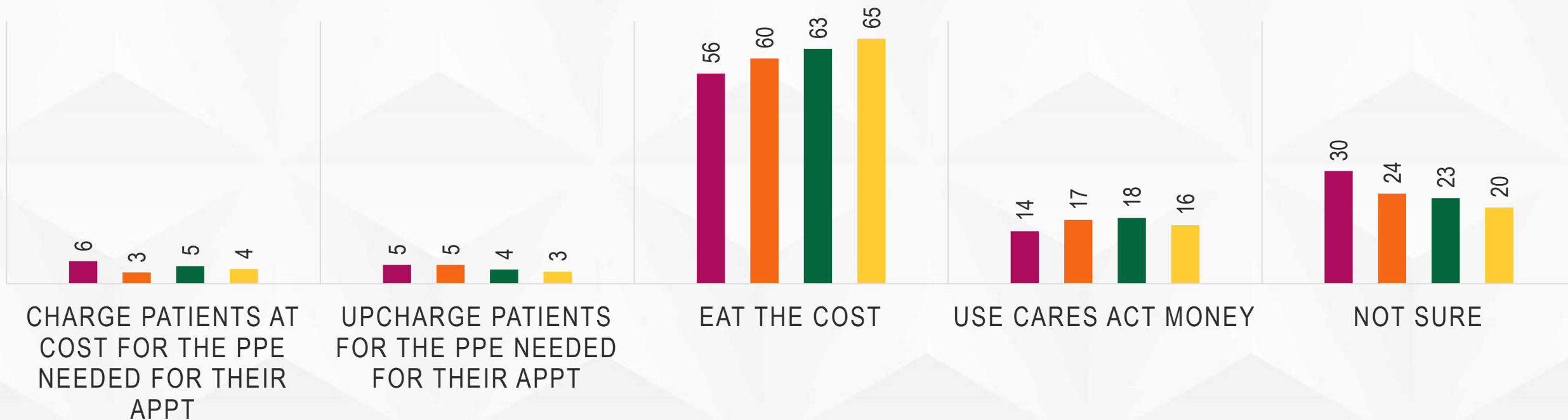
■ May 22-26 ■ Jun 5-9 ■ Jun 19-23 ■ Jul 10-15



HOW WILL YOU HANDLE THE ADDITIONAL COSTS OF PPE?

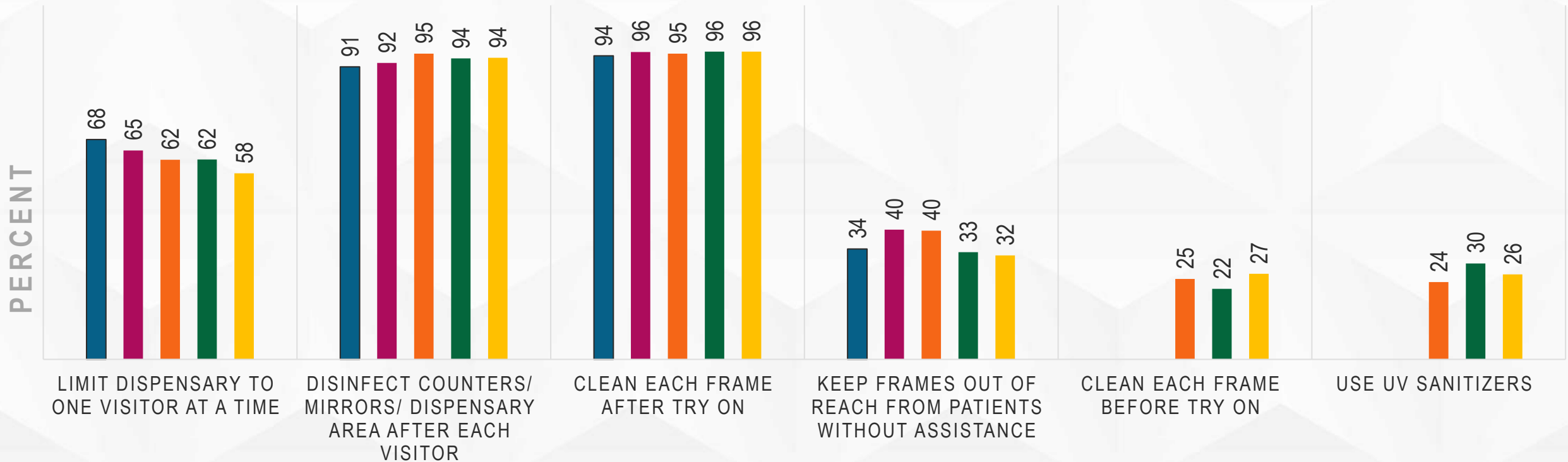
■ May 22-26 ■ Jun 5-9 ■ Jun 19-23 ■ Jul 10-15

PERCENT



CHANGES TO DISPENSARY

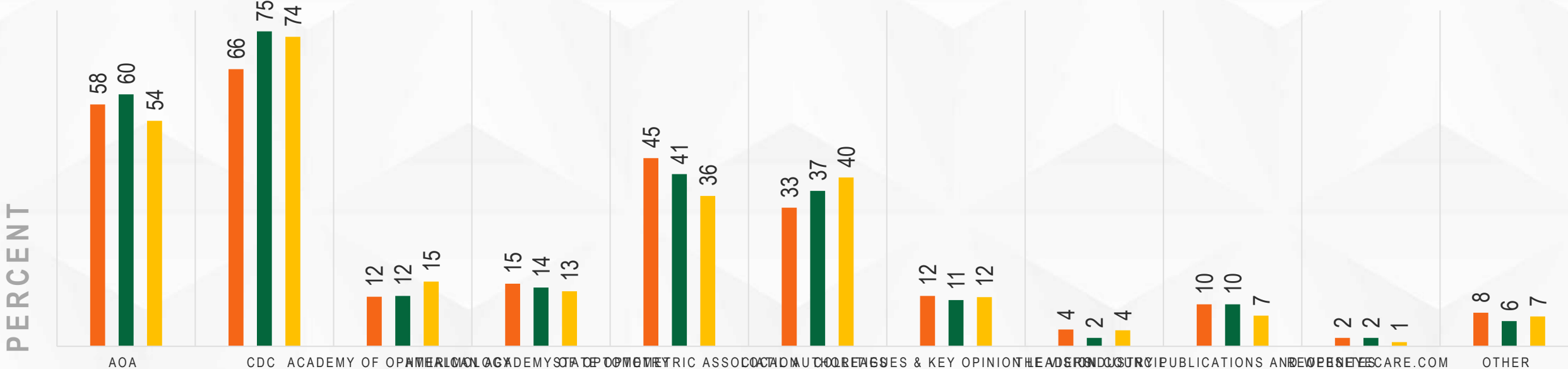
■ May 8-12 ■ May 22-26 ■ Jun 5-9 ■ Jun 19-23 ■ Jul 10-15



WHO ARE YOUR GO TO SOURCES FOR INFORMATION ON THE PANDEMIC AS IT RELATES TO YOUR PRACTICE?

CHOOSE TOP 3.

■ Jun 5-9
 ■ Jun 19-23
 ■ Jul 10-15

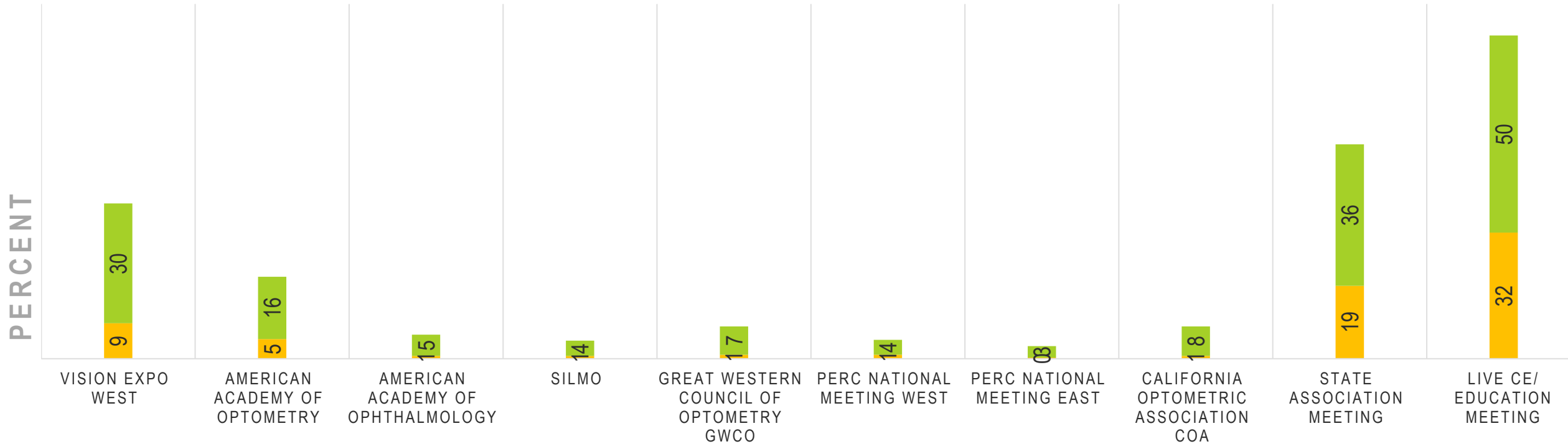


ASSUMING THE FOLLOWING INDUSTRY EVENTS ARE TAKING PLACE, WHICH DO YOU PLAN TO ATTEND?

Jun 19-23

■ Plan to attend

■ Usually attend, but won't this time

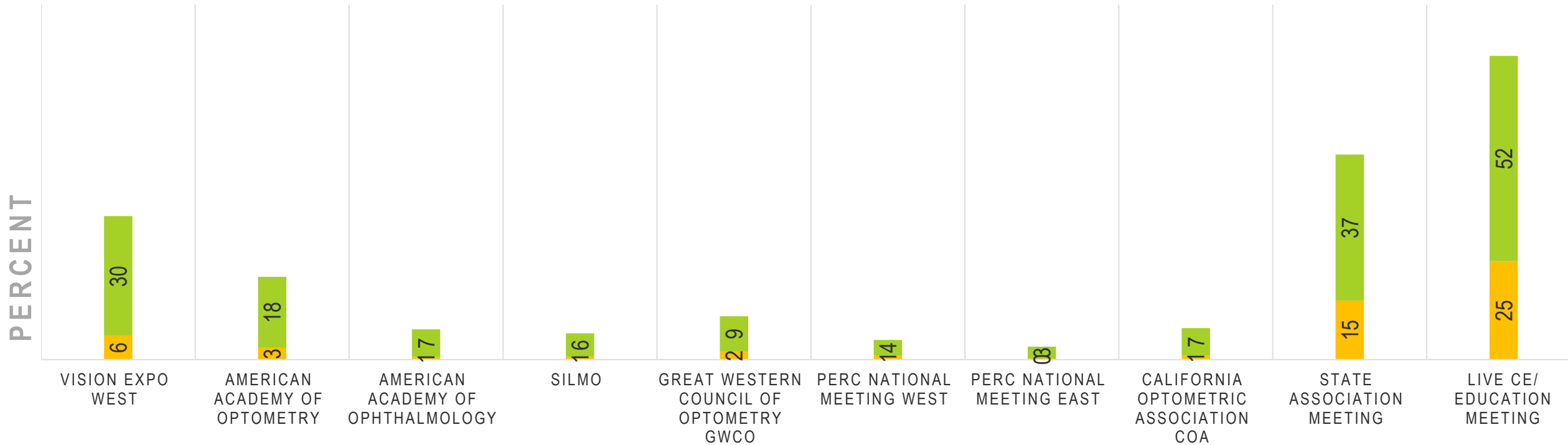


ASSUMING THE FOLLOWING INDUSTRY EVENTS ARE TAKING PLACE, WHICH DO YOU PLAN TO ATTEND?

July 10-15

■ Plan to attend

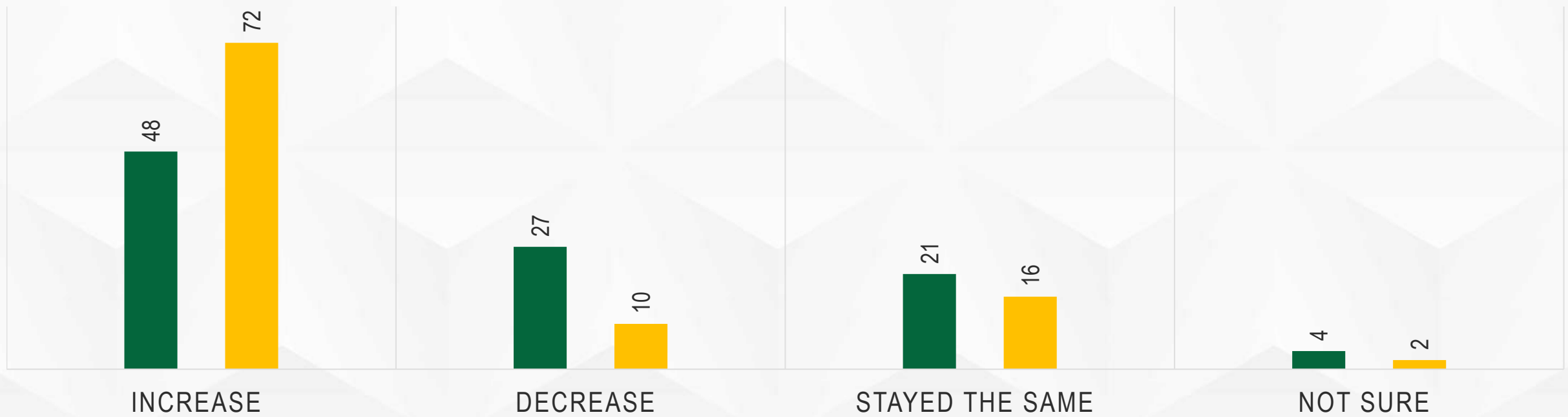
■ Usually attend, but won't this time



IN THE LAST WEEK OR SO HAS YOUR AREA HAD AN INCREASE OR DECREASE IN THE AMOUNT OF COVID-19 CASES?

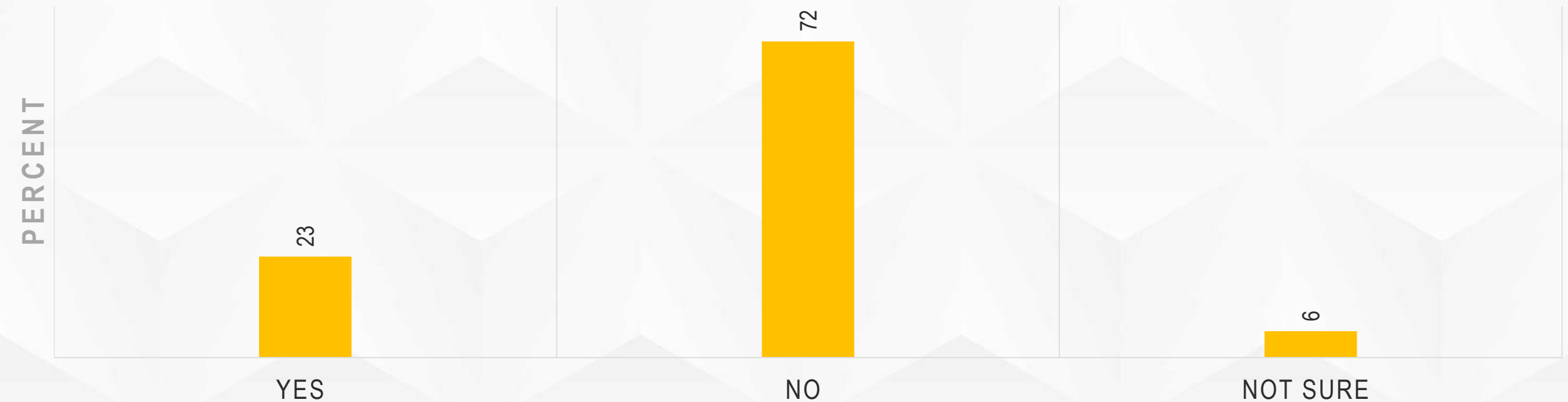
■ Jun 19-23 ■ Jul 10-15

PERCENT



WITH COVID-19 CASES RISING IN MANY PARTS OF THE COUNTRY, HAVE BUSINESSES IN YOUR AREA BEEN REQUIRED TO CLOSE AGAIN?

■ Jul 10-15



HOW CONCERNED ARE YOU ABOUT THE POSSIBILITY OF HAVING TO CLOSE YOUR BUSINESS (AGAIN) FOR ANOTHER SHUT-DOWN DUE TO COVID-19?

■ Jun 19-23 ■ Jul 10-15

PERCENT



AGREE OR DISAGREE? *I WOULD ONLY CLOSE (AGAIN) IF MANDATED BY THE GOVERNMENT*

